Insurance Corporation of British Columbia

Canadian Automobile Insurance Rate Comparisons

April 2021

Cosimo Pantaleo Author:

> **Limited Partner Advisory Services** Ernst & Young LLP

EY Tower

100 Adelaide St W

Toronto, Canada M5H OB3 Phone: 416 943-3730 Email: Cosimo.Pantale

Cosimo.Pantaleo@ca.ey.com





Introduction and purpose

The Insurance Corporation of British Columbia ("ICBC") engaged Ernst & Young LLP ("EY") to conduct a comparison of automobile insurance rates across Canada for a specified set of customer profiles. EY completed this work over the period from March to April 2021. This report and the accompanying exhibits outline the profiles' criteria, the data gathered, and a summary of the comparison exercise.

Use and Distribution

This report and the information contained herein were prepared for the use of the ICBC and were based on information supplied by ICBC, as well as information gathered from other government automobile insurance plans in Canada and sampled automobile insurance quotes. It is not intended nor necessarily suitable for any other purpose.

No further distribution of this report may be made without the prior permission of Ernst & Young LLP. Ernst & Young LLP should be notified immediately following any requests for disclosure of any part of this report. Should the report be disclosed, it must be provided in its entirety and recipients advised that the author is available at their cost to discuss the report.

Limitations

Automobile insurance products vary from province to province across Canada. Benefit levels are higher or lower in certain provinces, and access to the benefits varies with some provinces having a tort system, others having no-fault systems, as well as hybrid systems.

The comparisons made in this report do not attempt to adjust for differences in the products or benefit levels amongst the provinces, they are intended to be a comparison of the price insureds in the provinces pay for the insurance product available in their province. The cities chosen from each province are intended to be representative of a large portion of the respective provinces' populations but are not an exhaustive representation of each province. There may be other areas not captured in the sample where rates in the provinces differ.



Customer Profiles

Together with ICBC, a set of 24 customer profiles were identified for the comparisons. The profiles varied based on the following criteria¹:

- Number of drivers
- o Driver(s) gender
- o Driver(s) age
- o Driver(s) marital status
- o Driver(s) employment status (employed, student, retired, unemployed)
- o Driver(s) license held
- o Driver(s) history of automobile insurance claims
- o Driver(s) history of automobile convictions
- Distance of commute to work/school
- Annual kilometres driven
- o Vehicle Year, Make, Model

Exhibit 1 contains a complete description of the 24 customer profiles and the rating assumptions applied.

Sampling Process

Insurance rates for the 24 customer profiles were sampled for two to five cities from provinces across Canada. Information at the granular level of detail required for the comparisons was not available for Quebec. Rates from British Columbia, Saskatchewan, and Manitoba were provided directly by ICBC, SGI, and MPI respectively. These rates were provided to EY in April 2021 using May 1 2021 as the effective policy date. Rates for the other provinces were collected from a broad sample of quotes obtained online using May 1 2021 as the effective policy date.

¹ Many of these criteria are not used for rating purposes in British Columbia, however in certain other provinces they do affect rates.



Rate Comparisons

A summary of the rate comparisons for the customer profiles and cities can be found in Exhibit 2. Exhibit 3 presents the operator(s) and vehicle(s) information for each profile alongside graphical rate comparisons between the provinces. The provinces are arranged left-to-right in the graphs from west to east across the country.

In cases where five or more quotes were provided for a given customer profile in a certain city, an average of the second to fourth lowest rates quotes was used in the comparisons. This average was intended to reflect the likelihood that a customer shopping for insurance is most likely to choose one of the best rates available to them. Where fewer than five quotes were provided, an average of all quotes obtained was used in the comparisons.

For certain customer profiles, online quotes were not available for all cities sampled. Such customers would have to speak to a broker/insurer and provide more information to obtain a quote. The rates in these instances are marked as N/A in Exhibit 2 or not shown in the bar charts in Exhibit 3.

Province Specific Notes

Manitoba - All Manitoba drivers pay an additional driver license premium on top of the vehicle insurance premium, based on the driver's Driver Safety Rating level. The license premiums are included in the rates shown in the exhibits.

Profile	Gender	Age	Occupation	Marital Status	Years Licensed	License Type	Vehicle(s)	Claims and Convictions	Commute	Annual KMs
1	Male	19	Student	Single	3	Fully Licensed	2014 Toyota Corolla LE 4DR	None	7 KM	15,000 KM
2	Female	19	Student	Single	3	Fully Licensed	2014 Toyota Corolla LE 4DR	None	7 KM	15,000 KM
3	Male	24	Employed	Single	8	Fully Licensed	2016 Honda Civic EX 4DR	None	7 KM	15,000 KM
4	Female	24	Employed	Single	8	Fully Licensed	2016 Honda Civic EX 4DR	None	7 KM	15,000 KM
5	Male		Employed	Single	6	Fully Licensed	2009 Honda Civic DX 2DR Coupe	None	7 KM	15,000 KM
6	Female	22	Employed	Single	6	Fully Licensed	2009 Honda Civic DX 2DR Coupe	None	7 KM	15,000 KM
7	Male	30	Employed	Married/Common Law	14	Fully Licensed	2017 Ford F150 XL Reg Cab 4WD	Accident, February 2019	10 KM	20,000 KM
8	Female		Employed	Married/Common Law	14	Fully Licensed	2017 Ford F150 XL Reg Cab 4WD	Accident, February 2019	10 KM	20,000 KM
9	Male	33	Employed	Single	17	Fully Licensed	2016 Chevrolet Malibu LT 4DR	Major Conviction, May 2019	10 KM	20,000 KM
10	Female	33	Employed	Single	17	Fully Licensed	2016 Chevrolet Malibu LT 4DR	Major Conviction, May 2019	10 KM	20,000 KM
11	Male	18	Student	Single	2	Stage 2 Learners	2014 Hyundai Elantra GL 4DR	None	10 KM	15,000 KM
12	Female	18	Student	Single	2	Stage 2 Learners	2014 Hyundai Elantra GL 4DR	None	10 KM	15,000 KM
13	Male	43	Unemployed	Married/Common Law	27	Fully Licensed	2011 Dodge Grand Caravan SE	None	0 KM	10,000 KM
14	Female	43	Unemployed	Married/Common Law	27	Fully Licensed	2011 Dodge Grand Caravan SE	None	0 KM	10,000 KM
15	Male	42	Employed	Single	26	Fully Licensed	2017 Ford F150 Limited Supercrew 4WD	None	10 KM	30,000 KM
16	Female		Employed	Single	26	Fully Licensed	2017 Ford F150 Limited Supercrew 4WD	None	10 KM	30,000 KM
17	Male	68	Retired	Married/Common Law	52	Fully Licensed	2012 Toyota Corolla LE 4DR	None	0 KM	10,000 KM
	Female	66	Retired	Married/Common Law	50	Fully Licensed		None		
18	Male	35	Employed	Married/Common Law	19	Fully Licensed	2018 Dodge Ram 1500 ST Quad Cab 4WD	Accident, March 2020	10 KM	30,000 KM
	Female	32	Employed	Married/Common Law	16	Fully Licensed		None		
19	Female	31	Employed	Married/Common Law	15	Fully Licensed	2019 Chevrolet Silverado 1500 WT Crew Cab 4WD	None	7 KM	20,000 KM
	Male	30	Employed	Married/Common Law	14	Fully Licensed		None		
20	Male	55	Employed	Married/Common Law	39	Fully Licensed	2015 Ford Explorer 4DR 4WD	None	7 KM	20,000 KM
	Male	50	Employed	Married/Common Law	34	Fully Licensed		None		
21	Male	71	Retired	Married/Common Law	55	Fully Licensed	2015 Toyota Corolla S 4DR	None	0 KM	10,000 KM
	Female	71	Retired	Married/Common Law	55	Fully Licensed		None		
22	Male	48	Employed	Married/Common Law	32	Fully Licensed	2008 Toyota Camry LE 4DR	None	7 KM	20,000 KM
	Female	47	Unemployed	Married/Common Law	31	Fully Licensed		None		
	Male	25	Student	Single	9	Fully Licensed		None		
23	Male	48	Employed	Married/Common Law	32	Fully Licensed	2008 Toyota Camry LE 4DR	Accident, June 2019; Minor Conviction, February 2020	7 KM	20,000 KM
	Female	47	Unemployed	Married/Common Law	31	Fully Licensed		None		
	Male	25	Student	Single	9	Fully Licensed		Minor Conviction, September 2020		
24	Male	50	Employed	Married/Common Law	34	Fully Licensed	2015 Toyota Corolla LE 4DR	None	15 KM	30,000 KM
	Female	51	Employed	Married/Common Law	35	Fully Licensed	2010 Dodge Grand Caravan SE	None	15 KM	20,000 KM
	Male	21	Student	Single	5	Fully Licensed		Accident, January 2019		
	Female	18	Student	Single	2	Stage 2 Learners		None		

Rating Assumptioms

The following assumptions underlie the sampled quotes:

All customer profiles are assumed to be personal use policies (ie no business/commercial use)

Where applicable, all customer profiles are assumed to have a \$2 million limit for Third Party Liability coverage. All customer profiles are assumed to purchase Collision and Comprehensive coverage with \$500 deductibles.

All drivers were assumed to obtain their license on their 16th birthday and progress through graduated license programs without delays/fast tracking.

All drivers were assumed to first be listed as a driver on an insurance policy when they turned 16, and have been with the same insurer for the entire duration.

Vehicles were assumed to have winter tires equipped.

Vehicles were assumed to be parked in a private garage over night.

Discounts were declined such as bundled insurance discounts (e.g. Auto & Home), CAA member discounts, potential discounts from use of a tracking app, and good grades discounts.

For profiles with more than one person, it is assumed all individuals specified are members of the same household.

Single Operator and Vehicle Profiles

Rates Legend	1	2	3	4	5	6	7	8
10 Lowest Sampled Rates 10 Highest Sampled Rates Lowest/Highest Rate Bolded	Gender: Male Age: 19 Student Single Years Licensed: 3 License: Fully Licensed	Gender: Female Age: 19 Student Single Years Licensed: 3 License: Fully Licensed	Gender: Male Age: 24 Employed Single Years Licensed: 8 License: Fully Licensed	Gender: Female Age: 24 Employed Single Years Licensed: 8 License: Fully Licensed	Gender: Male Age: 22 Employed Single Years Licensed: 6 License: Fully Licensed	Gender: Female Age: 22 Employed Single Years Licensed: 6 License: Fully Licensed	Gender: Male Age: 30 Employed Married/Common Law Years Licensed: 14 License: Fully Licensed	Gender: Female Age: 30 Employed Married/Common Law Years Licensed: 14 License: Fully Licensed
	2014 Toyota Corolla LE Claim and conviction free Commute: 7 KM Annual KM: 15,000	2014 Toyota Corolla LE Claim and conviction free Commute: 7 KM Annual KM: 15,000	2016 Honda Civic EX Claim and conviction free Commute: 7 KM Annual KM: 15,000	2016 Honda Civic EX Claim and conviction free Commute: 7 KM Annual KM: 15,000	2009 Honda Civic Coupe Claim and conviction free Commute: 7 KM Annual KM: 15,000	2009 Honda Civic Coupe Claim and conviction free Commute: 7 KM Annual KM: 15,000	2017 Ford F150 XL Accident, February 2019 Commute: 10 KM Annual KM: 20,000	2017 Ford F150 XL Accident, February 2019 Commute: 10 KM Annual KM: 20,000
British Columbia								
Abbotsford	\$2,862	\$2,862	\$2,106	\$2,106	\$2,041	\$2,041	\$1,789	\$1,789
Nanaimo	\$1,974	\$1,974	\$1,460	\$1,460	\$1,418	\$1,418	\$1,259	\$1,259
Prince George	\$2.148	\$2.148	\$1.618	\$1.618	\$1.490	\$1,490	\$1.356	\$1,356
Vancouver West End	\$2,788	\$2,788	\$2,039	\$2,039	\$2,025	\$2,025	\$1,774	\$1,774
West Kelowna	\$2,256	\$2,256	\$1,674	\$1,674	\$1,590	\$1,590	\$1,409	\$1,409
	· ,	, ,	* **	* **		, ,	* / **	* , ==
Alberta Calgary	\$6,470	\$5,482	\$3,493	\$3,046	\$4,665	\$3,459	\$3,212	\$4,547
0 ,								
Edmonton Grande Prairie	\$6,419 \$3,982	\$5,415	\$3,469	\$2,795	\$4,628	\$3,323	\$4,465	\$4,435 \$2,742
		\$4,868	\$3,125	\$2,522 \$2.600	\$3,004	\$2,593	\$4,184	\$2,742
Red Deer	\$5,962	\$4,790	\$3,220	\$2,600	\$4,196	\$2,922	\$4,447	\$4,323
Saskatchewan								
Esterhazy	\$1,387	\$1,387	\$1,234	\$1,234	\$1,342	\$1,342	\$1,456	\$1,456
Saskatoon	\$1,385	\$1,385	\$1,232	\$1,232	\$1,340	\$1,340	\$1,455	\$1,455
Manitoba								
Brandon	\$1,902	\$1,902	\$1,666	\$1,666	\$1,411	\$1,411	\$1,543	\$1,543
Winnipeg	\$2,018	\$2,018	\$1,768	\$1,768	\$1,496	\$1,496	\$1,623	\$1,623
· -								
Ontario	©4.000	04.044	\$0.700	Ф0.005	#0.000	\$0.570	\$0.770	Ф0.007
Kitchener	\$4,280	\$4,211	\$2,728	\$2,625	\$2,926	\$2,579	\$2,779	\$2,667
Ottawa	\$4,308 \$3,766	\$3,437 \$3,444	\$2,482	\$2,492 \$2,256	\$2,371 \$2,425	\$2,203 \$2,238	\$2,745 \$2,378	\$2,662 \$2,253
Sudbury Thunder Bay	\$3,766 \$3,982	\$3,444 \$4,868	\$2,374 \$3,125	\$2,230 \$2,522	\$2,425 \$3,004	\$2,236 \$2,593	\$2,378 \$4,184	\$2,253 \$2,742
Toronto	\$3,982 \$4,516	\$3,829	\$3,125 \$2,658	\$2,476	\$2,493	\$2,348	\$2,802	\$2,742 \$2,768
TOTOTILO	\$4,516	φ3,029	φ2,000	Φ2,470	\$2,493	ΦZ,340	Φ2,002	\$2,700
New Brunswick								
Fredericton	\$4,034	\$4,034	\$2,537	\$2,537	\$2,830	\$2,830	\$2,856	\$2,856
Miramichi	\$4,189	\$4,189	\$2,650	\$2,650	\$2,942	\$2,942	\$3,084	\$3,084
Moncton	\$4,623	\$4,623	\$2,975	\$2,975	\$3,372	\$3,372	\$3,303	\$3,381
Saint John	\$4,764	\$4,764	\$2,982	\$2,982	\$3,369	\$3,369	\$3,347	\$3,347
Nova Scotia								
Antigonish	\$4,636	\$3,344	\$2,032	\$1,808	\$1,953	\$1,671	\$2,510	\$2,470
Halifax	\$6,125	\$4,463	\$2,179	\$2,187	\$2,543	\$2,129	\$3,073	\$3,021
Sydney	\$6,195	\$4,818	\$2,147	\$2,285	\$2,528	\$2,123	\$3,022	\$2,970
Truro	\$5,044	\$3,448	\$1,743	\$1,808	\$2,005	\$1,681	\$2,567	\$2,528
Prince Edward Island								
Charlottetown	\$4,575	\$3,815	\$2,075	\$1,703	\$2,180	\$1,701	\$2,388	\$2,365
Summerside	\$4,571	\$3,820	\$2,108	\$1,735	\$2,172	\$1,701	\$2,427	\$2,404
Newfoundland								
Corner Brook	\$4,996	\$4,996	\$2,498	\$2,498	\$2,740	\$2,845	\$2,583	\$2,583
Gander	\$4,996	\$4,996	\$2,498	\$2,498	\$2,740	\$2,845	\$2,453	\$2,583

Single Operator and Vehicle Profiles

Rates Legend

















10 Lowest Sampled Rates 10 Highest Sampled Rates Lowest/Highest Rate Bolded Gender: Male Age: 33 Employed Single Years Licensed: 17 License: Fully Licensed

Gender: Female Age: 33 Employed Single Years Licensed: 17 License: Fully Licensed Gender: Male Age: 18 Student Single Years Licensed: 2 License: Stage 2 Learners

Gender: Female Age: 18 Student Single Years Licensed: 2 License: Stage 2 Learners

Gender: Male Age: 43 Unemployed Married/Common Law Years Licensed: 27 License: Fully Licensed

Gender: Female Age: 43 Unemployed Married/Common Law Years Licensed: 27 License: Fully Licensed Gender: Male Gender: Female Age: 42 Employed Single Years Licensed: 26 License: Fully Licensed

Age: 42 Employed Single Years Licensed: 26 License: Fully Licensed

Commute: 10 KM Annual KM: 20,000

2016 Chevrolet Malibu 2016 Chevrolet Malibu Commute: 10 KM Annual KM: 20,000

2014 Hyundai Elantra Major Conviction, May 2019 Major Conviction, May 2019 Claim and conviction free Commute: 10 KM Annual KM: 15,000

2014 Hyundai Elantra Claim and conviction free Commute: 10 KM Annual KM: 15,000

Claim and conviction free Commute: 0 KM Annual KM: 10,000

2011 Dodge Grand Caravan 2011 Dodge Grand Caravan 2017 Ford F150 Supercrew 2017 Ford F150 Supercrew Claim and conviction free Claim and conviction free Claim and conviction free Commute: 0 KM Commute: 10 KM Annual KM: 10,000 Annual KM: 30,000

Commute: 10 KM Annual KM: 30,000

British Columbia				•				
Abbotsford	\$1,391	\$1,391	\$3,025	\$3,025	\$1,002	\$1,002	\$1,517	\$1,517
Nanaimo	\$975	\$975	\$2,089	\$2,089	\$716	\$716	\$1,070	\$1,070
Prince George	\$1,041	\$1,041	\$2,264	\$2,264	\$757	\$757	\$1,219	\$1,219
/ancouver West End	\$1,377	\$1,377	\$2,954	\$2,954	\$1,083	\$1,083	\$1,471	\$1,471
West Kelowna	\$1,094	\$1,094	\$2,379	\$2,379	\$789	\$789	\$1,219	\$1,219
Alberta								
Calgary	\$3,048	\$3,048	\$8,151	\$6,454	\$1,713	\$1,682	\$2,877	\$2,877
dmonton	\$2,952	\$2,952	\$8,206	\$5,122	\$1,724	\$1,693	\$2,673	\$2,673
Grande Prairie	\$2,423	\$2,423	\$8,573	\$5,878	\$1,388	\$1,353	\$2,515	\$2,515
Red Deer	\$2,790	\$2,790	\$7,798	\$5,616	\$1,488	\$1,448	\$3,383	\$3,383
Saskatchewan								
Esterhazy	\$1,136	\$1,136	\$1,318	\$1,318	\$1,053	\$1,041	\$1,271	\$1,271
Saskatoon	\$1,134	\$1,134	\$1,316	\$1,316	\$1,051	\$1,039	\$1,270	\$1,270
Manitoba								
Brandon	\$1,347	\$1,347	\$1,671	\$1,671	\$941	\$941	\$1,322	\$1,322
Winnipeg	\$1,430	\$1,430	\$1,774	\$1,774	\$1,024	\$1,024	\$1,390	\$1,390
Ontario								
Kitchener	\$3,270	\$3,300	\$6,930	\$5,231	\$997	\$972	\$1,477	\$1,469
Ottawa	\$3,096	\$3,134	\$5,497	\$4,386	\$904	\$897	\$1,485	\$1,473
Sudbury	\$2,799	\$2,780	\$6,177	\$4,358	\$837	\$827	\$1,497	\$1,491
Thunder Bay	\$2,423	\$2,423	\$8,573	\$5,878	\$1,388	\$1,353	\$2,515	\$2,515
Toronto	\$3,107	\$3,139	\$6,690	\$4,740	\$885	\$824	\$1,569	\$1,554
New Brunswick								
Fredericton	\$2,530	\$2,530	\$3,829	\$3,829	\$1,192	\$1,192	\$1,712	\$1,712
Miramichi	\$2,668	\$2,668	\$5,000	\$5,000	\$1,355	\$1,328	\$1,829	\$1,829
Moncton	\$2,825	\$2,825	\$4,411	\$4,411	\$1,409	\$1,409	\$1,869	\$1,869
Saint John	\$2,938	\$2,938	\$4,536	\$4,536	\$1,375	\$1,375	\$1,913	\$1,913
Nova Scotia								
Antigonish	\$2,498	\$2,462	\$6,531	\$4,631	\$936	\$922	\$1,389	\$1,360
Halifax	\$3,021	\$2,888	\$8,359	\$7,068	\$1,083	\$1,073	\$1,486	\$1,450
Sydney	\$2,880	\$2,825	\$8,458	\$7,225	\$1,148	\$1,115	\$1,602	\$1,568
Truro	\$2,497	\$2,462	\$6,917	\$4,769	\$936	\$922	\$1,389	\$1,360
Prince Edward Island								
Charlottetown	\$2,060	\$2,037	\$8,083	\$5,276	\$795	\$784	\$1,165	\$1,135
Summerside	\$2,060	\$1,988	\$7,642	\$5,284	\$783	\$771	\$1,151	\$1,135
Newfoundland								
Corner Brook	N/A	N/A	\$7,846	\$7,846	\$993	\$993	\$1,340	\$1,340
Gander	N/A	N/A	\$7,846	\$7,846	\$993	\$993	\$1,340	\$1,340
St. John's	N/A	N/A	\$12,361	\$12,361	\$1,662	\$1,662	\$2,110	\$2,110

Multiple Operators, Single Vehicle Profiles

Rates Legend

10 Lowest Sampled Rates 10 Highest Sampled Rates Lowest/Highest Rate Bolded



Retired

Genders: Male / Female Ages: 68 / 66

Genders: Male / Female Ages: 35 / 32 Employed

(18)

Genders: Female / Male Ages: 31 / 30 Employed

Genders: Male / Male Ages: 55 / 50 Employed

(20)

(21)

Genders: Male / Female Ages: 71 / 71 Retired

owest/nignest kate bolded	Married/Common Law Years Licensed: 52 / 50 Licenses: Fully Licensed	Married/Common Law Years Licensed: 19 / 16 Licenses: Fully Licensed	Married/Common Law Years Licensed: 15 / 14 Licenses: Fully Licensed	Married/Common Law Years Licensed: 39 / 34 Licenses: Fully Licensed	Married/Common Law Years Licensed: 55 / 55 Licenses: Fully Licensed
	2012 Toyota Corolla Claim and conviction free Commute: 0 KM Annual KM: 10,000	2018 Dodge Ram 1500 Accident, March 2020 Commute: 10 KM Annual KM: 30,000	2019 Chevrolet Silverado 1500 Claim and conviction free Commute: 7 KM Annual KM: 20,000	2015 Ford Explorer Claim and conviction free Commute: 7 KM Annual KM: 20,000	2015 Toyota Corolla Claim and conviction free Commute: 0 KM Annual KM: 10,000 KM
Abbotsford	\$867	\$1,829	\$1,524	\$1,125	\$892
Vanaimo	\$618	\$1,287	\$1,073	\$796	\$636
Prince George	\$670	\$1,425	\$1,192	\$833	\$695
ancouver West End	\$921	\$1,787	\$1,494	\$1,129	\$945
Vest Kelowna	\$693	\$1,459	\$1,214	\$883	\$715
lberta					
Calgary	\$1,545	\$5,413	\$2,866	\$1,579	\$1,920
dmonton	\$1,469	\$5,278	\$2,728	\$2,069	\$1,929
Grande Prairie	\$1,211	\$3,344	\$2,811	\$1,796	\$1,545
Red Deer	\$1,261	\$5,291	\$3,450	\$1,940	\$1,678
Saskatchewan	****		41.00	*	4
sterhazy	\$1,061	\$1,365	\$1,326	\$1,192	\$1,131
Saskatoon	\$1,059	\$1,364	\$1,325	\$1,190	\$1,129
Manitoba	04.004	04.000	04.040	A 4.400	A4.00-
Brandon	\$1,034 \$1,135	\$1,388 \$4.458	\$1,342	\$1,492	\$1,268
Vinnipeg	\$1,125	\$1,458	\$1,410	\$1,583	\$1,378
Ontario	# 4 000	#0.000	C4 470	M4 044	# 4.005
Kitchener	\$1,032 \$031	\$2,808 \$2,687	\$1,470	\$1,211	\$1,035
Ottawa	\$931 \$1.013	\$2,687	\$1,446	\$996 \$1.063	\$939
Sudbury Shundor Bay	\$1,013 \$1,211	\$2,467 \$3,344	\$1,310 \$2,811	\$1,063 \$1,706	\$907 \$1.545
hunder Bay	\$1,211 \$1,056	\$3,344 \$2,534	\$2,811 \$1,365	\$1,796 \$1,140	\$1,545 \$060
oronto	\$1,056	\$2,534	\$1,365	\$1,140	\$960
redericton	\$1,217	\$3.118	\$1,853	\$1,523	\$1.387
riedericion Airamichi	\$1,217 \$1,399	\$3,118 \$3,395	\$1,974	\$1,683	\$1,387 \$1.562
Moncton	\$1,399 \$1,461	\$3,689	\$1,853	\$1,739	\$1,643
Saint John	\$1, 40 1 \$1,418	\$3,671	\$2,118	\$1,756	\$1,621
lova Scotia					
Intigonish	\$975	\$2,694	\$1,478	\$1,188	\$1,156
Halifax	\$1,151	\$3,245	\$1,700	\$1,287	\$1,426
Sydney	\$1,214	\$3,310	\$1,780	\$1,479	\$1,448
ruro	\$990	\$2,756	\$1,478	\$1,047	\$1,155
Prince Edward Island					
Charlottetown	\$757	\$2,643	\$1,284	\$949	\$1,000
Summerside	\$745	\$2,688	\$1,308	\$934	\$982
lewfoundland					
Corner Brook	\$1,086	\$2,711	\$1,390	\$1,227	\$1,284
Gander	\$1,086	\$2,711	\$1,441	\$1,227	\$1,284
St. John's	\$1,826	\$5,166	\$2,245	\$1,979	\$2,111

Multiple Operators and Vehicles Profiles

Rates Legend 10 Lowest Sampled Rates

10 Highest Sampled Rates

Lowest/Highest Rate Bolded

Genders: Male / Female & Male Son Ages: 48 / 47, 25

Employed / Unemployed, Student Married/Common Law Years Licensed: 32 / 31, 9 Licenses: Fully Licensed

2008 Toyota Camry Claim and conviction free Commute: 7 KM Annual KM: 20,000



Genders: Male / Female & Male Son

Ages: 48 / 47, 25

Employed / Unemployed, Student Married/Common Law Years Licensed: 32 / 31, 9 Licenses: Fully Licensed

2008 Toyota Camry

Accident, June 2019; Minor Conviction, February 2020

Commute: 7 KM Annual KM: 20,000



Genders: Male / Female + Son & Daughter

Ages: 50 / 51, 21 / 18

Employed / Employed, Student & Student Married/Common Law, Single Years Licensed: 34 / 35, 5 / 2

Licenses: Daughter has Stage 2 Learners, all others Fully Licensed

2015 Toyota Corolla

2016 Dodge Grand Caravan Accident, January 2019 (Son), others claim and conviction free

Commute: 15 KM Commute: 15 KM Annual KM: 30,000 Annual KM: 20,000 KM

British Columbia			
Abbotsford	\$1,206	\$1,206	\$3,050
Nanaimo	\$847	\$847	\$2,094
Prince George	\$870	\$870	\$2,329
Vancouver West End	\$1,208	\$1,208	\$3,091
West Kelowna	\$935	\$935	\$2,350
Alberta			
Calgary	\$1,869	\$2,973	\$5,800
Edmonton	\$1,985	\$3,033	\$6,299
Grande Prairie	\$1,637	\$2,603	\$4,895
Red Deer	\$1,728	\$2,692	\$5,073
Saskatchewan			
Esterhazy	\$1,020	\$1,103	\$2,109
Saskatoon	\$1,018	\$1,101	\$2,105
Manitoba			
Brandon	\$1,150	\$1,165	\$2,534
Winnipeg	\$1,217	\$1,232	\$2,686
Ontario			
Kitchener	\$1,154	\$3,751	\$3,402
Ottawa	\$1,053	\$2,919	\$3,182
Sudbury	\$952	\$3,187	\$2,918
Thunder Bay	\$1,637	\$2,603	\$4,895
Toronto	\$1,285	\$3,373	\$3,058
New Brunswick			
Fredericton	\$1,384	\$2,878	\$4,955
Miramichi	\$1,628	\$3,206	\$4,986
Moncton	\$1,712	\$3,491	\$5,839
Saint John	\$1,674	\$3,550	\$5,156
	φ1,074	φυ,υυυ	φ5,130
Nova Scotia	Φ4.47F	#0.000	04.540
Antigonish	\$1,175	\$2,986	\$4,548
Halifax	\$1,383	\$3,778	\$5,363
Sydney	\$1,422	\$3,581	\$5,560
Truro	\$1,197	\$2,986	\$4,547
Prince Edward Island			
Charlottetown	\$935	\$2,156	\$3,255
Summerside	\$877	\$2,124	\$3,255
Newfoundland			
Corner Brook	\$1,443	\$2,963	N/A
Gander	\$1,424	\$2,963	N/A
St. John's	\$2,670	\$6,044	\$4,986

Occupation:

Relationship:

Claims/Convictions:

License:

Gender: Years Licensed: Male 19 3

None

Student Single Fully Licensed Vehicle 1

Make and Model: Toyota Corolla LE 4DR Model Year: 2014

Commute: Annual KM: 15,000 KM

Additional Operator(s)

Additional Vehicle(s)

Provincial Averages

British Columbia Alberta Saskatchewan

New Brunswick Manitoba Ontario

\$2,406

\$5,708

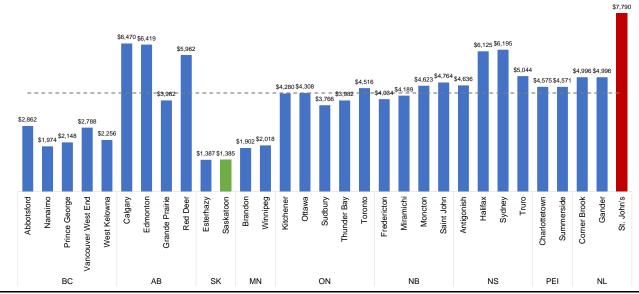
\$1.386

\$4,402 \$1,960 \$4,170 Nova Scotia Prince Edward Island Newfoundland

\$5,500 \$4,573 \$5,927

Rate Comparisons by City





Profile Number 2

Operator 1

Gender: Female 19 Years Licensed: 3 Student Occupation:

Relationship: Single Fully Licensed Claims/Convictions: None

Model Year: 7 KM

Commute:

Vehicle 1

Annual KM:

Make and Model: Toyota Corolla LE 4DR 2014

15,000 KM

Alberta Saskatchewan

Provincial Averages

British Columbia

\$2,406 \$5.139 \$1,386

New Brunswick Manitoba Ontario

\$4,402 \$1.960 \$3,958

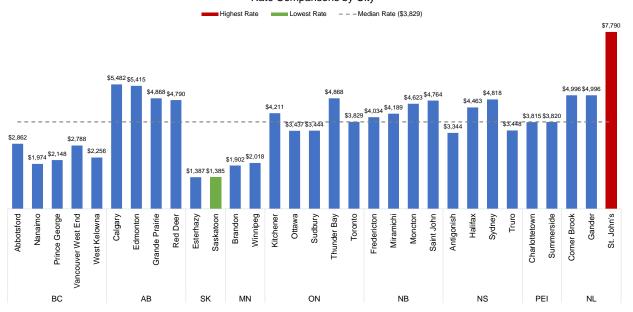
Nova Scotia Prince Edward Island Newfoundland

\$4,019 \$3.817 \$5,927

Rate Comparisons by City

Additional Operator(s)

Additional Vehicle(s)



Occupation:

Relationship:

License:

Gender: Years Licensed:

Claims/Convictions:

Male 24

Employed

None

Single Fully Licensed Vehicle 1

Make and Model: Honda Civic EX 4DR Model Year: 2016 7 KM

Commute: Annual KM: 15,000 KM

Additional Operator(s)

Additional Vehicle(s)

Provincial Averages

British Columbia Alberta Saskatchewan

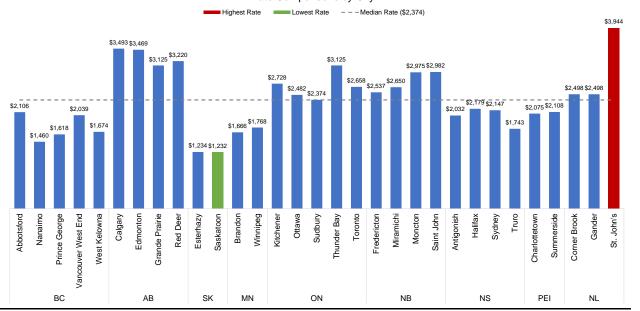
\$1,779 \$3,327 \$1,233

New Brunswick Manitoba Ontario

\$2,786 \$1,717 \$2.673 Nova Scotia Prince Edward Island Newfoundland

\$2,025 \$2,091 \$2,980

Rate Comparisons by City



Profile Number 4

Operator 1

Gender: Female 24 Age: Years Licensed: Employed Occupation:

Relationship: Single Fully Licensed Claims/Convictions: None

Vehicle 1

Make and Model: Honda Civic EX 4DR

Model Year: 2016 Commute: 7 KM

Annual KM: 15,000 KM

Additional Operator(s)

Additional Vehicle(s)

Provincial Averages

British Columbia Alberta Saskatchewan

\$1,779 \$2,741 Manitoba \$1,233

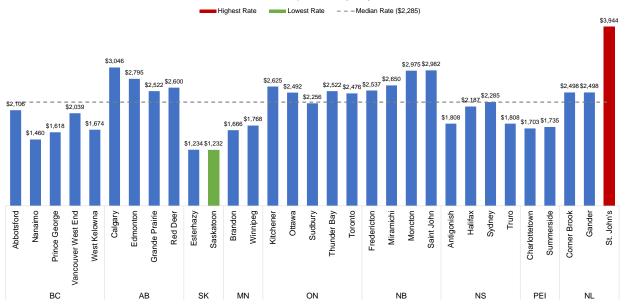
New Brunswick Ontario

\$2,786 \$1.717 \$2,474

Nova Scotia Prince Edward Island Newfoundland

\$2,022 \$1.719 \$2,980

Rate Comparisons by City



Gender: Years Licensed: Male 22

Occupation: Employed Relationship: Single License: Fully Licensed Claims/Convictions: None

Additional Operator(s)

Vehicle 1

Make and Model: Honda Civic DX 2DR Coupe

Commute: 15,000 KM Annual KM:

Additional Vehicle(s)

Model Year: 2009 **Provincial Averages** British Columbia

Alberta

Saskatchewan

\$1,713 \$4,123 \$1,341

New Brunswick Manitoba Ontario

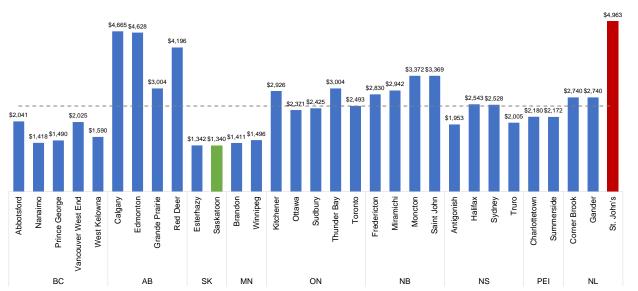
\$3,128 \$1,454 \$2,644 Nova Scotia Prince Edward Island Newfoundland

\$2,257 \$2,176

\$3,481

Rate Comparisons by City

Highest Rate Lowest Rate - - - Median Rate (\$2,493)



Profile Number 6

Operator 1

Gender: Female 22 Years Licensed: 6 Employed Occupation:

Relationship: Single Fully Licensed Claims/Convictions: None

Vehicle 1

Make and Model: Honda Civic DX 2DR Coupe

Model Year: 2009 Commute: 7 KM

Annual KM: 15,000 KM

Provincial Averages British Columbia

Alberta Saskatchewan \$1,713 New Brunswick \$3.074 Manitoba \$1,341 Ontario

\$3,128 \$1,454 \$2,392

Nova Scotia Prince Edward Island Newfoundland

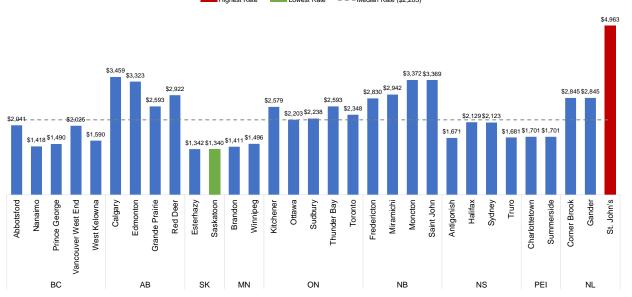
\$1,901 \$1.701 \$3,551

Rate Comparisons by City

Highest Rate Lowest Rate - - - Median Rate (\$2,203)

Additional Operator(s)

Additional Vehicle(s)



Gender: Years Licensed:

Occupation:

Relationship:

License: Claims/Convictions:

Male 30

Employed Married/Common Law Fully Licensed

Vehicle 1 Model Year:

Make and Model: Ford F150 XL Reg Cab 4WD 2017

10 KM Commute: Annual KM: 20,000 KM

Accident, February

Additional Operator(s)

Additional Vehicle(s)

Provincial Averages

British Columbia Alberta Saskatchewan

\$1,517 Manitoba \$1,456 Ontario

\$4,077

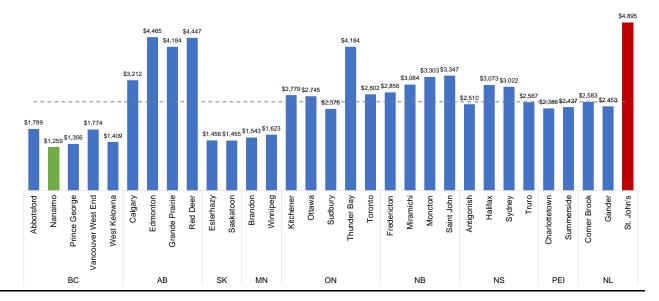
New Brunswick

\$3,148 \$1,583 \$2,978 Nova Scotia Prince Edward Island Newfoundland

\$2,793 \$2,408 \$3,310

Rate Comparisons by City

Highest Rate Lowest Rate - - - Median Rate (\$2,583)



Profile Number 8

Operator 1

Gender: Female 30 Years Licensed: 14 Occupation:

Employed Married/Common Law Relationship: Fully Licensed Accident, February Claims/Convictions:

2019

Additional Operator(s)

Additional Vehicle(s)

Vehicle 1

Model Year:

Commute:

Annual KM:

Make and Model:

Ford F150 XL Reg Cab 4WD

2017

10 KM

20,000 KM

Provincial Averages

British Columbia Alberta Saskatchewan

\$1,517 \$4,012 \$1,456 New Brunswick Manitoba Ontario

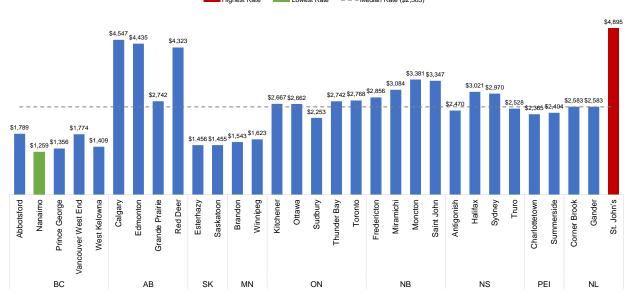
\$3,167 \$1.583 \$2,618

Nova Scotia Prince Edward Island Newfoundland

\$2,747 \$2.384 \$3,354

Rate Comparisons by City

Highest Rate Lowest Rate - - - Median Rate (\$2,583)



Occupation:

Relationship:

License:

Gender: Years Licensed:

Claims/Convictions:

Male 33

17

Employed Single

Fully Licensed

Major Conviction, May

2019

Additional Operator(s)

Vehicle 1

Commute:

Annual KM:

Additional Vehicle(s)

Make and Model: Chevrolet Malibu LT 4DR Model Year:

2016 10 KM 20,000 KM

British Columbia Alberta Saskatchewan

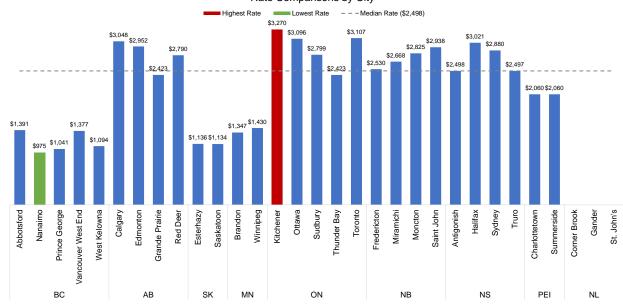
Provincial Averages

\$1,176 \$2,803 \$1,135 New Brunswick Manitoba Ontario

\$2,740 \$1,389 \$2,939 Nova Scotia Prince Edward Island Newfoundland

\$2,724 \$2,060 N/A

Rate Comparisons by City



Profile Number 10

Operator 1

Gender: Female 33 Age: Years Licensed: 17

Occupation: Employed Relationship: Single Fully Licensed

Major Conviction, May Claims/Convictions: 2019

Additional Operator(s)

Additional Vehicle(s)

Vehicle 1

Model Year:

Commute:

Annual KM:

Make and Model:

Chevrolet Malibu LT 4DR

2016

10 KM

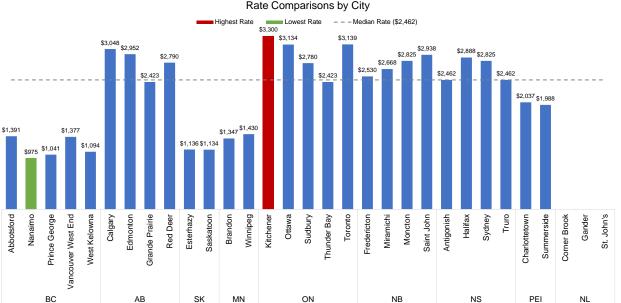
20,000 KM

Provincial Averages British Columbia

Alberta Saskatchewan \$1,176 \$2.803 \$1,135 New Brunswick Manitoba Ontario

\$2,740 \$1,389 \$2,955 Nova Scotia Prince Edward Island Newfoundland

\$2,659 \$2.013 N/A



Occupation:

Relationship:

License:

Gender:

Claims/Convictions:

Additional Operator(s)

Male 18 Years Licensed: 2

Student

Single Stage 2 Learners None

Vehicle 1

Make and Model: Hyundai Elantra GL 4DR Model Year: 2014

10 KM Commute: 15,000 KM Annual KM:

Additional Vehicle(s)

Provincial Averages

British Columbia Alberta Saskatchewan

New Brunswick Manitoba Ontario

\$2,542

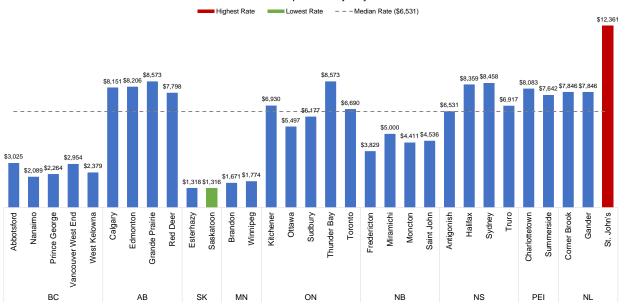
\$8,182

\$1.317

\$4,444 \$1,723 \$6,773 Nova Scotia Prince Edward Island Newfoundland

\$7,566 \$7,862 \$9,351

Rate Comparisons by City



Profile Number 12

Operator 1

Gender: Female 18 Age: Years Licensed: 2 Occupation: Student Relationship:

Single

Vehicle 1

Make and Model: Hyundai Elantra GL 4DR

Model Year: 2014 Commute: 10 KM

15,000 KM

Annual KM:

Stage 2 Learners

Claims/Convictions: None

Additional Operator(s)

Additional Vehicle(s)



British Columbia Alberta Saskatchewan

\$2,542 \$5.768 \$1,317

New Brunswick Manitoba Ontario

\$4,444 \$1.723 \$4,918

Nova Scotia Prince Edward Island Newfoundland

\$5,923 \$5.280 \$9,351

Rate Comparisons by City



Gender: Years Licensed:

Male 43 27

Vehicle 1 Make and Model: Dodge Grand Caravan SE Model Year: 2011 0 KM Commute: Annual KM: 10,000 KM

Occupation: Unemployed Relationship: Married/Common Law License: Fully Licensed

Claims/Convictions:

Additional Operator(s)

Additional Vehicle(s)



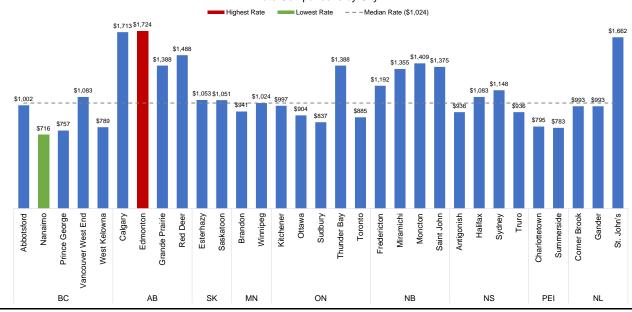
Saskatchewan

\$869 \$1,578 \$1.052 New Brunswick Manitoba Ontario

\$1,333 \$983 \$1.002 Nova Scotia Prince Edward Island Newfoundland

\$1,025 \$789 \$1,216





Profile Number 14

Operator 1

Gender: Female 43 Years Licensed: 27

Occupation: Unemployed Married/Common Law Relationship: Fully Licensed

Claims/Convictions: None

Additional Operator(s)

Additional Vehicle(s)

Vehicle 1

Model Year:

Commute:

Annual KM:

Make and Model:

Dodge Grand Caravan SE

2011

0 KM

10,000 KM



Alberta Saskatchewan

\$869 \$1,544 \$1,040

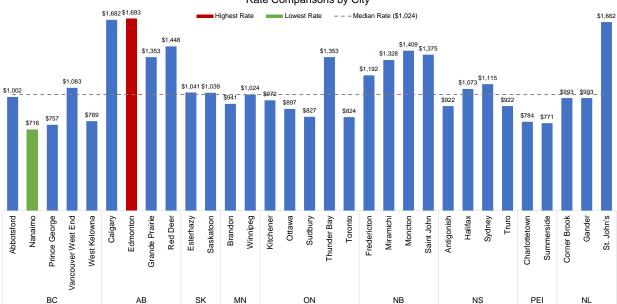
New Brunswick Manitoba Ontario

\$1,326 \$983 \$975

Nova Scotia Prince Edward Island Newfoundland

\$1,008 \$778 \$1,216

Rate Comparisons by City



\$2,110

Gander St. John's

NL

Charlottetown Summerside Corner Brook

PEI

Operator 1

Gender:

Claims/Convictions:

Additional Operator(s)

Male 42 26

None

Years Licensed: Occupation: Employed Relationship: Single License: Fully Licensed Vehicle 1

Make and Model: Ford F150 Limited Supercrew 4WD

Model Year: 2017 10 KM Commute: 30,000 KM Annual KM:

Additional Vehicle(s)

British Columbia Alberta Saskatchewan

Provincial Averages

\$1,299 \$2,862 \$1,271

New Brunswick Manitoba Ontario

\$1,831 \$1,356 \$1,709 Nova Scotia Prince Edward Island Newfoundland

\$1,467 \$1,158 \$1,596

Rate Comparisons by City



\$1,271 \$1,270 \$1,322 \$1,390 \$1,477 \$1,485 \$1,497 \$1,602 \$1,517 \$1,219 \$1.219 Nanaimo Red Deer Winnipeg Toronto Moncton Antigonish Halifax Sydney Abbotsford Calgary Grande Prairie Ottawa Prince George Vancouver West End West Kelowna Esterhazy Thunder Bay Miramichi Saint John

MN

Profile Number 16

Operator 1

Gender: Female 42 Years Licensed: 26 Employed Occupation: Relationship: Single

Fully Licensed Claims/Convictions: None

Vehicle 1

Make and Model: Ford F150 Limited Supercrew 4WD Model Year: 2017

Commute: 10 KM Annual KM: 30,000 KM

Additional Operator(s)

Additional Vehicle(s)



вС

Alberta Saskatchewan \$1,299 \$2.862 \$1,271

AB

New Brunswick Manitoba Ontario

SK

\$1,831 \$1.356 \$1,701

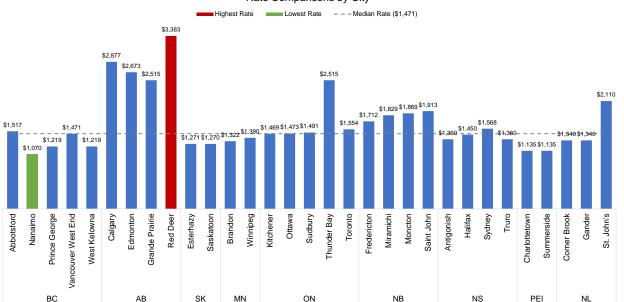
Nova Scotia Prince Edward Island Newfoundland

\$1,435 \$1,135 \$1,596 NS

NB

Rate Comparisons by City

ON



Occupation:

Relationship:

Gender:

Male 68

2012 Commute: Annual KM:

Additional Vehicle(s)

Model Year: Years Licensed:

52 Retired Married/Common Law

License: Fully Licensed Claims/Convictions: None

Additional Operator(s) Gender: Female

66 Age: Years Licensed: 50 Occupation: Retired Relationship:

Married/Common Law License: Fully Licensed Claims/Convictions: None

Vehicle 1

Toyota Corolla LE 4DR Make and Model:

10,000 KM

British Columbia Alberta Saskatchewan

Provincial Averages

Provincial Averages

\$1,557

New Brunswick

British Columbia

\$754 \$1,371 \$1.060 Ontario

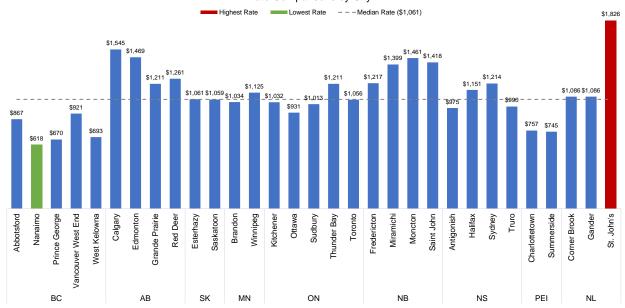
New Brunswick Manitoba

\$1,374 \$1,080 \$1,049 Nova Scotia Prince Edward Island Newfoundland

\$1,082 \$751 \$1.333

\$3,001

Rate Comparisons by City



Profile Number 18

Operator 1

Gender: Male 35

Years Licensed: 19 Occupation: Employed Married/Common Law Relationship:

Fully Licensed Accident, March 2020 Claims/Convictions:

Additional Operator(s)

Gender: Female 32 Years Licensed: 16 Occupation: Employed

Relationship: Married/Common Law Fully Licensed License:

Claims/Convictions:

Vehicle 1

Make and Model: Dodge Ram 1500 ST Quad Cab 4WD Model Year: 2018

Commute: 10 KM Annual KM:

30,000 KM

Additional Vehicle(s)



\$3,468

Nova Scotia

Operator 1 Gender: Years Licensed:

Occupation:

Relationship:

Claims/Convictions:

Additional Operator(s)

License:

Gender:

Occupation:

License:

Relationship:

Claims/Convictions:

Age: Years Licensed: Female

None

Male

30

14

None

Employed

Fully Licensed

Married/Common Law

31 15

Fully Licensed

Employed Married/Common Law

Make and Model: Chevrolet Silverado 1500 WT Crew Cab 4WD Model Year: 2019 20,000 KM

Commute: Annual KM:

Additional Vehicle(s)

Vehicle 1

\$1,299 \$2,964 \$1.326

Provincial Averages

British Columbia

Saskatchewan

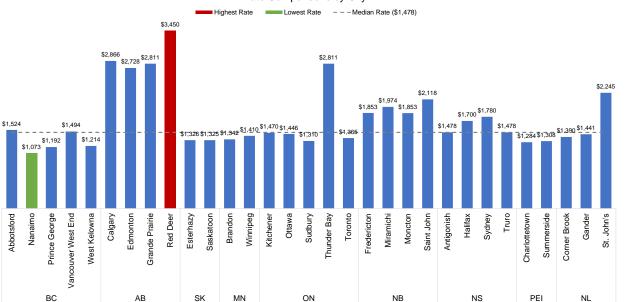
Alberta

New Brunswick Manitoba Ontario

\$1,949 \$1,376 \$1,680 Nova Scotia Prince Edward Island Newfoundland

\$1,609 \$1,296 \$1,692

Rate Comparisons by City



Profile Number 20

Operator 1

Gender: Male 55

Years Licensed: 39 Occupation: Employed Married/Common Law Relationship:

Fully Licensed

Claims/Convictions: None

Additional Operator(s)

Gender: Male 50 Years Licensed: 34 Occupation: Employed

Relationship: Married/Common Law Fully Licensed License:

Claims/Convictions:

Vehicle 1 Model Year:

Make and Model: Ford Explorer 4DR 4WD 2015

Commute: 7 KM

20,000 KM Annual KM:

Provincial Averages British Columbia

Alberta Saskatchewan

\$953 \$1,846 \$1,191

New Brunswick Manitoba Ontario

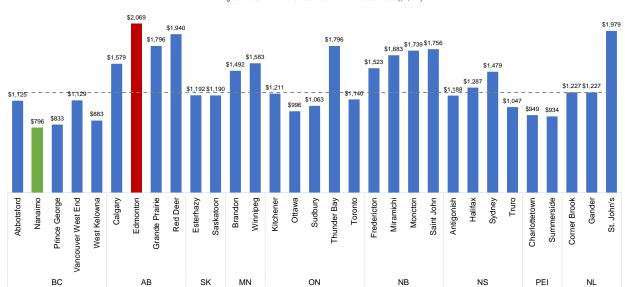
\$1,675 \$1.538 \$1,241

Nova Scotia Prince Edward Island Newfoundland

\$1,250 \$942 \$1,477

Rate Comparisons by City

Highest Rate Lowest Rate - - - Median Rate (\$1,227)



Additional Vehicle(s)

Occupation:

Gender: Years Licensed:

Male 71 55 Retired

Toyota Corolla S 4DR Make and Model: 2015

Model Year: 0 KM Commute: Annual KM: 10,000 KM

Additional Vehicle(s)

Relationship: Married/Common Law License: Fully Licensed

Claims/Convictions: None

Additional Operator(s) Gender: Female 71 Age:

Years Licensed: 55 Occupation: Retired Relationship: Married/Common Law

License: Fully Licensed

Claims/Convictions: None Vehicle 1 **Provincial Averages**

British Columbia Alberta Saskatchewan

Provincial Averages

\$1,013

\$1.805

New Brunswick

Manitoba

British Columbia

Alberta

\$777 New Brunswick \$1,768 Manitoba \$1.130 Ontario

\$1,553 \$1,323 \$1.077 Nova Scotia Prince Edward Island Newfoundland

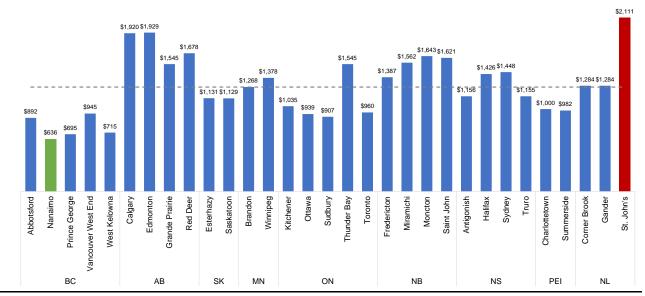
\$1,296 \$991 \$1.559

\$1,294

\$906

Rate Comparisons by City





\$1,600

\$1.184

Nova Scotia

Prince Edward Island

Profile Number 22

Operator 1

Gender: Male 48 Age:

Years Licensed: 32 Occupation: Employed Married/Common Law Relationship:

Fully Licensed

Claims/Convictions: None

Additional Operator(s)

Gender: Female 47 Years Licensed: 31 Occupation: Unemployed

Relationship: Married/Common Law Fully Licensed License:

Claims/Convictions: None

Gender: Male 25 Age: Years Licensed: Occupation: Student Relationship: Single License: Fully Licensed

Claims/Convictions: None

Vehicle 1

Model Year:

Commute:

Annual KM:

Make and Model:

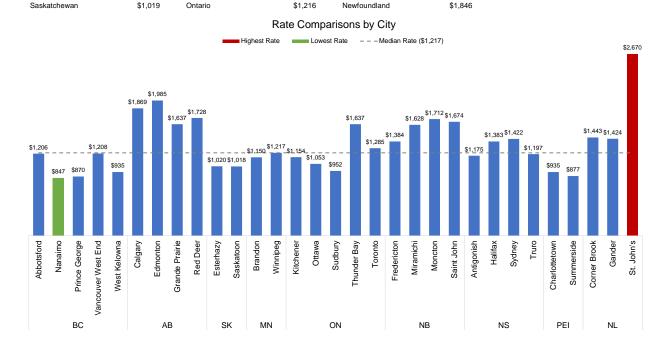
Toyota Camry LE 4DR

2008

7 KM

20,000 KM

Additional Vehicle(s)



\$3,333

\$2,140

\$5,004

\$3.255

Operator 1 Gender:

Relationship:

Male 48

Years Licensed: 32 Occupation:

Employed Married/Common Law

License: Fully Licensed Claims/Convictions: Accident, June 2019; Minor Conviction.

Additional Operator(s) Gender: Female 47 Age: Years Licensed: 31

Occupation: Unemployed Married/Common Law Relationship: License: Fully Licensed

Claims/Convictions: None

Male Gender: 25 Years Licensed: 9 Occupation: Student Relationship: Single License: Fully Licensed Claims/Convictions: Minor Conviction, September 2020

Vehicle 1

Make and Model: Toyota Camry LE 4DR **Provincial Averages**

Provincial Averages

BC

British Columbia

Alberta

\$1,013

\$2,825

\$2,583

\$5.517

AB

SK

MN

New Brunswick

Manitoba

New Brunswick

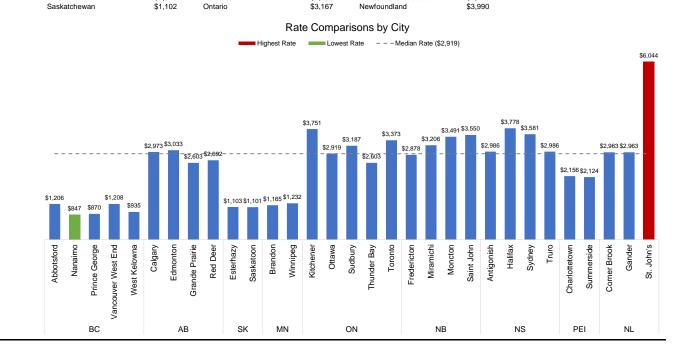
Manitoba

British Columbia

Alberta

Model Year: 2008 Commute: Annual KM: 20,000 KM

Additional Vehicle(s)



\$5,234

\$2.610

Nova Scotia

Prince Edward Island

\$3,281

\$1,199

Nova Scotia

Prince Edward Island

Profile Number 24

Operator 1

Gender: Male 50 Years Licensed: 34

Occupation: Employed Married/Common Law Relationship:

Fully Licensed

Claims/Convictions: None

Additional Operator(s)

Gender: Female 51 Years Licensed: 35 Occupation: Employed

Relationship: Married/Common Law License: Fully Licensed

Claims/Convictions:

Gender: Male 21 Age Years Licensed: Occupation: Student Relationship: Single License: Fully Licensed Claims/Convictions: Accident, January

Gender: Female 18 Age: Years Licensed: 2 Occupation: Student Relationship: Single License: Stage 2 Learners

Claims/Convictions: None

All Rights Reserved | EY

Vehicle 1

Make and Model: Toyota Corolla LE 4DR

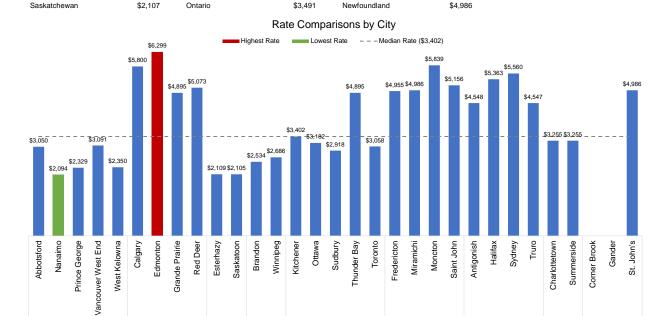
Model Year: 2015 Commute: 15 KM

Annual KM: 30,000 KM

Additional Vehicle(s)

Commute: 15 KM 20,000 KM Annual KM:

Make and Model: Dodge Grand Caravan SE Model Year: 2010



ON

NB

NS

PEI

NL